## CARMLS, Inc.

## Monthly Statistical Information

## October, 2016

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| Sales Closed | by County for O | ct 2016     | • • • • • • • • • | • • • • • • • • • • | pg 2 |
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| Sales Closed | by County for Y | ear To Date | 2016              |                     | pg 4 |

#### CARMLS Real Estate Information Sales Closed by Area for October 2016

**Single Family Residential** 

|                           |               |           | JIII                | gie i aiii      | ily ixeside       | fiiliai          |                   |                |        |            |
|---------------------------|---------------|-----------|---------------------|-----------------|-------------------|------------------|-------------------|----------------|--------|------------|
| Year &<br>County<br>Clark | Time<br>Range | #<br>Sold | Median<br>Sold \$\$ | Avg Apx<br>SQFT | Avg List<br>Price | LP\$/Apx<br>SQFT | Avg Sold<br>Price | \$/Apx<br>SQFT | %SP/LP | Avg<br>DOM |
| 2014                      | Oct           | 9         | \$98,500            | 1638            | \$116,633         | \$68             | \$105,052         | \$61           | 90%    | 103        |
| 2015                      |               | 9         | \$90,500            | 1659            | \$119,044         |                  | \$108,497         | \$63           | 91%    | 75         |
| 2016                      |               | 9         | \$125,000           | 2019            | \$142,113         | \$71             | \$137,644         | \$68           | 97%    | 123        |
| Clay                      |               |           |                     |                 |                   |                  |                   |                |        |            |
| 2014                      | Oct           | 3         | \$6,600             | 1128            | \$22,533          | \$19             | \$18,075          | \$15           | 80%    | 111        |
| 2015                      | Oct           | 1         | \$35,900            | 1729            | \$35,900          | \$21             | \$35,900          | \$21           | 100%   | 14         |
| 2016                      | Oct           | 1         | \$59,900            | 1308            | \$59,900          | \$46             | \$59,900          | \$46           | 100%   | 124        |
| Cleburne                  |               |           |                     |                 |                   |                  |                   |                |        |            |
| 2014                      | Oct           | 26        | \$183,000           | 2008            | \$279,561         | \$112            | \$255,680         | \$104          | 91%    | 134        |
| 2015                      | Oct           | 36        | \$151,125           | 1796            | \$189,314         | \$105            | \$172,998         | \$95           | 91%    | 194        |
| 2016                      | Oct           | 33        | \$145,000           | 1841            | \$187,406         | \$101            | \$166,529         | \$89           | 89%    | 120        |
| Conway                    |               |           |                     |                 |                   |                  |                   |                |        |            |
| 2014                      | Oct           | 7         | \$70,000            | 1365            | \$87,914          | \$63             | \$82,992          | \$60           | 94%    | 103        |
| 2015                      | Oct           | 6         | \$93,200            | 1688            | \$146,250         | \$78             | \$137,900         | \$73           | 94%    | 262        |
| 2016                      | Oct           | 10        | \$102,450           | 1940            | \$117,500         | \$63             | \$113,860         | \$60           | 97%    | 108        |
| Faulkner                  |               |           |                     |                 |                   |                  |                   |                |        |            |
| 2014                      | Oct           | 111       | \$145,000           | 1821            | \$161,198         | \$87             | \$157,125         | \$85           | 97%    | 72         |
| 2015                      | Oct           | 116       | \$151,000           | 1923            | \$171,166         | \$87             | \$166,577         | \$85           | 97%    | 77         |
| 2016                      | Oct           | 119       | \$150,000           | 1871            | \$171,860         | \$89             | \$167,808         | \$86           | 98%    | 79         |
| Fulton                    |               |           |                     |                 |                   |                  |                   |                |        |            |
| 2014                      | Oct           | 0         | \$0                 | 0               | \$0               | \$0              | \$0               |                |        | 0          |
| 2015                      | Oct           | 9         | \$76,500            | 2076            | \$105,311         | \$48             | \$92,055          | \$42           | 87%    | 294        |
| 2016                      | Oct           | 2         | \$84,500            | 1518            | \$86,950          | \$57             | \$84,500          | \$55           | 97%    | 338        |
| Garland                   |               |           |                     |                 |                   |                  |                   |                |        |            |
| 2014                      | Oct           | 93        | \$99,000            | 1879            | \$166,778         | \$80             | \$157,278         | \$75           | 94%    | 94         |
| 2015                      | Oct           | 119       | \$134,900           | 2031            | \$213,756         | \$93             | \$200,413         | \$88           | 94%    | 100        |
| 2016                      | Oct           | 114       | \$137,600           | 1920            | \$180,209         | \$94             | \$169,853         | \$88           | 94%    | 134        |
| Grant                     |               |           |                     |                 |                   |                  |                   |                |        |            |
| 2014                      | Oct           | 18        | \$116,250           | 1697            | \$121,263         | \$66             | \$114,966         | \$62           | 95%    | 112        |
| 2015                      | Oct           | 18        | \$115,250           | 1682            | \$114,535         |                  | \$108,161         | \$68           | 94%    | 110        |
| 2016                      | Oct           | 11        | \$84,900            | 1589            | \$104,481         | \$66             | \$100,531         | \$64           | 96%    | 82         |
| Greene                    |               |           |                     |                 |                   |                  |                   |                |        |            |
| 2014                      |               | 36        | \$107,950           | 1921            | \$133,566         | \$68             | \$127,838         | \$65           | 96%    | 75         |
| 2015                      | Oct           | 27        | \$115,756           | 1920            | \$130,725         |                  | \$127,435         | \$66           | 97%    | 92         |
| 2016                      | Oct           | 40        | \$117,450           | 1624            | \$118,472         | \$72             | \$115,121         | \$70           | 97%    | 92         |
| Hot Spring                |               |           |                     |                 |                   |                  |                   |                |        |            |
| 2014                      |               | 12        | \$65,319            | 1698            | \$104,862         | \$58             | \$96,594          | \$53           | 92%    | 112        |
| 2015                      | Oct           | 12        | \$132,450           | 2217            | \$173,566         |                  | \$156,712         | \$74           |        | 44         |
| 2016                      | Oct           | 20        | \$78,750            | 1567            | \$102,275         | \$59             | \$95,437          | \$56           | 93%    | 78         |

|       | ar &<br>unty | Time<br>Range | #<br>Sold | Median<br>Sold \$\$   | Avg Apx<br>SQFT | Avg List<br>Price    | LP\$/Apx<br>SQFT | Avg Sold<br>Price                                | \$/Apx<br>SQFT | %SP/LP      | Avg<br>DOM |
|-------|--------------|---------------|-----------|-----------------------|-----------------|----------------------|------------------|--|----------------|-------------|------------|
|       | 2014         | Oct           | 3         | \$210,000             | 1741            | \$247,833            | \$149            | \$241,000  | \$145          | 97%         | 243        |
|       | 2015         | Oct           | 6         | \$98,950              | 1494            | \$123,866            | \$93             | \$105,633  | \$80           | 85%         | 138        |
|       | 2016         | Oct           | 5         | \$52,500              | 1776            | \$86,515             | \$45             | \$72,400   | \$38           | 84%         | 297        |
| leffe | erson        |               |           |                       |                 |                      |                  |  |                |             |            |
| OCIIC | 2014         | Oct           | 40        | \$89,950              | 2040            | \$100,410            | \$49             | \$95,028   | \$47           | 95%         | 127        |
|       | 2015         | Oct           | 33        | \$75,000              |                 | \$95,374             |                  | \$90,145   | \$49           | 95%         | 111        |
|       | 2016         | Oct           | 41        | \$89,000              | 1725            | \$106,114            |                  | \$99,521   | \$55           | 94%         | 128        |
| Lane  | alra         |               |           |                       |                 |                      |                  |  |                |             |            |
| Lone  | 2014         | Oct           | 93        | \$126,000             | 1723            | \$139,024            | \$78             | \$133,297  | \$75           | 96%         | 73         |
|       | 2015         | Oct           | 106       | \$146,250             |                 | \$156,265            |                  | \$151,400  | \$80           | 97%         | 78         |
|       | 2016         | Oct           | 81        | \$129,900             | 1780            | \$139,790            | \$77             | \$136,096  | \$75           | 97%         | 81         |
|       |              |               |           |                       |                 |                      |                  |  |                |             |            |
| Perr  |              | Oct           | 2         | <b>\$26 507</b>       | 1064            | ¢25 505              | ¢ኅኅ              | <b>\$26 F07</b>                                  | ტევ            | 1040/       | 100        |
|       | 2014<br>2015 | Oct<br>Oct    | 2         | \$26,507<br>\$88,900  | 1264<br>1699    | \$25,595<br>\$82,400 | \$22<br>  \$49   | \$26,507<br>\$78,466                             | \$23<br>\$47   | 104%<br>95% | 188<br>23  |
|       | 2016         | Oct           | 1         | \$117,500             | 1014            | \$121,680            | \$120            | \$117,500  | \$116          | 97%         | 28         |
|       | 20.0         | 00.           | •         | Ψ , σσσ               | 1011            | Ψ121,000             | ψ120             | ψ111,000   | ψιισ           | 0.70        |            |
| Polk  |              |               |           |                       |                 | <b></b>              |                  | •  |                |             |            |
|       | 2014         | Oct           | 15        | \$90,000              | 2009            | \$141,132            | \$65             | \$132,880  | \$61           | 94%         | 209        |
|       | 2015<br>2016 | Oct<br>Oct    | 15<br>15  | \$97,000<br>\$110,000 | 1496<br>1661    | \$102,690            |                  | \$96,865<br>\$100,200                            | \$73<br>\$58   | 94%<br>91%  | 198<br>252 |
|       | 2010         | OCI           | 15        | \$110,000             | 1001            | \$110,506            | \$00             | \$100,200  | φυσ            | 9170[       | 232        |
| Pula  | ski          |               |           |                       |                 |                      |                  |  |                |             |            |
|       | 2014         | Oct           | 378       | \$145,153             | 2028            | \$185,838            | \$86             | \$177,985  | \$82           | 96%         | 65         |
|       | 2015         | Oct           | 406       | \$149,650             |                 | \$182,439            |                  | \$176,192  | \$84           | 97%         | 71         |
|       | 2016         | Oct           | 413       | \$158,000             | 2072            | \$211,580            | \$93             | \$204,629  | \$90           | 97%         | 59         |
| Salir | ne           |               |           |                       |                 |                      |                  |  |                |             |            |
|       | 2014         | Oct           | 158       | \$147,266             | 1863            | \$168,869            | \$89             | \$163,991  | \$86           | 97%         | 83         |
|       | 2015         | Oct           | 164       | \$164,450             |                 | \$178,665            | \$90             | \$174,234  | \$87           | 98%         | 74         |
|       | 2016         | Oct           | 144       | \$164,450             | 1938            | \$177,873            | \$90             | \$173,770  | \$87           | 98%         | 61         |
| Shar  | 'n           |               |           |                       |                 |                      |                  |  |                |             |            |
| Onai  | 2014         | Oct           | 17        | \$55,000              | 1576            | \$84,923             | \$53             | \$79,941   | \$49           | 94%         | 274        |
|       | 2015         | Oct           | 19        | \$40,000              | _               | \$74,665             |                  | \$68,100   | \$43           | 91%         | 179        |
|       | 2016         | Oct           | 15        | \$61,500              | 1583            | \$86,546             | \$54             | \$82,546   | \$51           | 95%         | 200        |
| \/    | D            |               |           |                       |                 |                      |                  |  |                |             |            |
| van   | 2014         | _             | 20        | \$69,250              | 1456            | \$88,840             | \$62             | \$76,987   | \$54           | 87%         | 184        |
|       | 2014         | Oct<br>Oct    | 20        | \$52,500              |                 | \$83,587             |                  | \$76,967   | \$47           | 89%         | 119        |
|       | 2016         | Oct           | 12        | \$69,000              |                 | \$98,033             |                  | \$89,508   | \$52           | 91%         | 127        |
|       |              |               |           | ****                  |                 | <del>+</del>         | 70.              | <del>*************************************</del> | <del>*</del>   |             |            |
| Whit  |              | _             |           | •                     |                 | <b>.</b>             |                  |  |                |             |            |
|       | 2014         | Oct           | 58        | \$111,500             | 1677            | \$117,129            | \$69             | \$112,283  | \$66           | 96%         | 96         |
|       | 2015         | Oct           | 69<br>60  | \$137,900<br>\$92,000 | 1754<br>1713    | \$138,239            |                  | \$135,192  | \$76<br>\$68   | 98%<br>97%  | 105        |
|       | 2016         | Oct           | 69        | \$92,000              | 1713            | \$129,073            | \$71             | \$124,914  | φοο            | 9/70[       | 82         |
| Area  | 163          | Fountair      | Lake S    | School Dist           | rict            |                      |                  |  |                |             |            |
|       | 2014         | Oct           | 29        | \$222,800             | 2265            | \$233,585            | \$100            | \$226,240  | \$97           | 97%         | 102        |
|       | 2015         | Oct           | 28        | \$198,000             |                 | \$235,229            |                  | \$226,604  | \$100          | 96%         | 86         |
|       | 2016         | Oct           | 28        | \$197,450             | 2403            | \$247,121            | \$102            | \$235,653  | \$97           | 95%         | 112        |
| Area  | 164          | - Jessie      | ville Sc  | hool Distric          | et              |                      |                  |  |                |             |            |
|       | 2014         | Oct           | 17        | \$75,000              | 1520            | \$104,005            | \$64             | \$96,041   | \$60           | 92%         | 89         |
|       | 2015         | Oct           | 21        | \$99,500              |                 | \$115,658            |                  | \$108,945  | \$59           | 94%         | 110        |
|       | 2016         | Oct           | 22        | \$122,550             | 1861            | \$134,008            | \$72             | \$129,820  | \$70           | 97%         | 63         |

# **CARMLS Real Estate Information Sales Closed by Area for YTD 2016**

### Single Family Residential

|        | ar &<br>unty | Time<br>Range | #<br>Sold    | Median<br>Sold \$\$    | Avg Apx<br>SQFT | Avg List<br>Price      | LP\$/Apx<br>SQFT | Avg Sold<br>Price      | \$/Apx<br>SQFT | %SP/LP       | Avg<br>DOM       |
|--------|--------------|---------------|--------------|------------------------|-----------------|------------------------|------------------|------------------------|----------------|--------------|------------------|
| Clark  | (            |               |              |                        |                 |                        |                  |                        |                |              |                  |
|        | 2014         | YTD           | 87           | \$81,000               | 1794            | \$112,025              | \$60             | \$103,499              | \$55           | 92%          | 124              |
|        | 2015         | YTD           | 74           | \$106,250              |                 | \$130,712              |                  | \$120,866              | \$61           | 92%          | 167              |
|        | 2016         | YTD           | 72           | \$121,950              | 2014            | \$133,905              | \$65             | \$127,418              | \$62           | 95%          | 122              |
|        |              |               |              |                        |                 |                        |                  |                        |                |              |                  |
| Clay   |              |               |              |                        |                 |                        |                  | <b>^</b>               |                |              |                  |
|        | 2014         | YTD           | 28           | \$27,984               | 1465            | \$44,011               | \$28             | \$37,547               | \$24           | 85%          | 177              |
|        | 2015         | YTD<br>YTD    | 24<br>16     | \$44,000               |                 | \$43,320               |                  | \$41,539               | \$29           |              | <u>160</u><br>68 |
|        | 2016         | טוז           | 16           | \$38,200               | 1371            | \$43,325               | \$34             | \$40,634               | \$32           | 94%          | 08               |
| Cleb   | urne         |               |              |                        |                 |                        |                  |                        |                |              |                  |
| Olco   | 2014         | YTD           | 256          | \$143,250              | 1891            | \$199,022              | \$96             | \$184,130              | \$90           | 93%          | 150              |
|        | 2015         | YTD           | 342          | \$135,000              |                 | \$172,776              |                  | \$161,854              | \$88           | 94%          | 148              |
|        | 2016         | YTD           | 328          | \$135,750              |                 | \$183,387              | \$100            | \$169,141              | \$92           | 92%          | 125              |
|        |              |               |              | , ,                    |                 |                        |                  |                        | ·              | '            |                  |
| Conv   | vay          |               |              |                        |                 |                        |                  |                        |                |              |                  |
|        | 2014         | YTD           | 62           | \$89,500               | 1709            | \$105,191              | \$61             | \$98,358               | \$57           | 94%          | 111              |
|        | 2015         | YTD           | 74           | \$87,250               |                 | \$106,318              |                  | \$99,108               | \$54           |              | 138              |
|        | 2016         | YTD           | 96           | \$80,450               | 1673            | \$103,545              | \$60             | \$98,100               | \$56           | 95%          | 137              |
|        |              |               |              |                        |                 |                        |                  |                        |                |              |                  |
| Faul   |              | VTD           | 4040         | <b>04.40.500</b>       | 4040            | <b>0400 507</b>        | Φ00              | <b>#</b> 450.000       | Φ00            | 070/         | 00               |
|        | 2014         | YTD           | 1219         | \$142,500              | 1840            | \$160,507              | \$86             | \$156,030              | \$83           | 97%          | 82               |
|        | 2015<br>2016 | YTD<br>YTD    | 1310<br>1345 | \$145,600<br>\$150,000 | 1895<br>1879    | \$169,484<br>\$172,824 |                  | \$165,104<br>\$168,940 | \$85<br>\$88   | 97%<br>98%   | 74<br>65         |
|        | 2016         | לוו           | 1345         | \$150,000              | 10/9            | \$172,024              | φ90              | \$100,940              | 900            | 90%          | 00               |
| Fulto  | n            |               |              |                        |                 |                        |                  |                        |                |              |                  |
| i dito | 2014         | YTD           | 18           | \$68,750               | 1533            | \$94,433               | \$59             | \$85,155               | \$54           | 90%          | 207              |
|        | 2015         | YTD           | 25           | \$60,000               |                 | \$100,720              |                  | \$90,430               | \$49           |              | 285              |
|        | 2016         | YTD           | 35           | \$89,000               | 1836            | \$103,951              | \$56             | \$95,106               | \$51           | 91%          | 236              |
|        |              |               |              |                        |                 |                        |                  |                        |                | '            |                  |
| Garla  | and          |               |              |                        |                 |                        |                  |                        |                |              |                  |
|        | 2014         | YTD           | 930          | \$131,165              | 1967            | \$180,813              |                  | \$169,252              | \$82           | 94%          | 127              |
|        | 2015         | YTD           | 984          | \$138,750              |                 | \$186,417              |                  | \$176,345              | \$84           | 95%          | 116              |
|        | 2016         | YTD           | 937          | \$142,000              | 2019            | \$186,203              | \$87             | \$177,307              | \$82           | 95%          | 114              |
|        |              |               |              |                        |                 |                        |                  |                        |                |              |                  |
| Gran   |              | VTD           | 400          | <b>C440 450</b>        | 4707            | <b>#404 700</b>        | <b>ተ</b> ረር      | <b>#444.000</b>        | <b>C</b> 4     | 0.40/        | 440              |
|        | 2014         | YTD<br>YTD    | 102          | \$116,450              | 1727            | \$121,738              | \$68             | \$114,906              | \$64<br>\$68   | 94%<br>  96% | 116              |
|        | 2015<br>2016 | YTD           | 116<br>118   | \$119,800<br>\$115,450 |                 | \$126,890<br>\$130,253 | \$71<br>\$75     | \$121,651<br>\$125,765 | \$72           | 96%          | 97<br>86         |
|        | 2010         | טוו           | 110          | φ115,450               | 10/1            | φ130,233               | <sub> </sub> φ/5 | \$125,765              | φ/2            | 91%          | 00               |
| Gree   | ne           |               |              |                        |                 |                        |                  |                        |                |              |                  |
| 2.30   | 2014         | YTD           | 398          | \$100,500              | 1765            | \$115,669              | \$65             | \$110,708              | \$62           | 96%          | 95               |
|        | 2015         | YTD           | 358          | \$109,325              |                 | \$124,756              |                  | \$119,889              | \$65           | 96%          | 94               |
|        | 2016         | YTD           | 402          | \$117,065              | 1715            | \$124,475              | \$71             | \$121,329              | \$69           | 97%          | 80               |
|        | _            |               |              | . ,                    |                 |                        |                  | . , - ]                |                |              |                  |

| Year &          |      | ime<br>ange | #<br>Sold  | Median<br>Sold \$\$    | Avg Apx<br>SQFT | Avg List<br>Price      | LP\$/Apx       | Avg Sold<br>Price        | \$/Apx<br>SQFT | %SP/LP       | Avg<br>DOM |
|-----------------|------|-------------|------------|------------------------|-----------------|------------------------|----------------|--------------------------|----------------|--------------|------------|
| Hot Spri        |      | Ū           |            |                        |                 |                        | SQFT           |                          |                |              |            |
| 201             |      | YTD         | 160        | \$78,000               | 1718            | \$100,802              | \$57           | \$93,289                 | \$52           | 93%          | 133        |
| 201             |      | YTD         | 148        | \$111,450              | 1812            | \$125,359              |                | \$117,397                | \$62           |              | 134        |
| 201             | ۱6 ۱ | YTD         | 172        | \$99,450               | 1701            | \$114,783              | \$64           | \$109,194                | \$61           | 95%          | 97         |
| l=and           |      |             |            |                        |                 |                        |                |                          |                |              |            |
| Izard<br>201    | 14 \ | YTD         | 38         | \$82,450               | 1805            | \$131,396              | \$70           | \$117,020                | \$63           | 89%          | 341        |
| 201             |      | YTD         | 52         | \$61,000               | 1571            | \$95,257               |                | \$81,823                 | \$51           |              | 227        |
| 201             |      | YTD         | 44         | \$55,950               | 1648            | \$85,560               | \$51           | \$76,620                 | \$46           |              | 278        |
| leffere         |      |             |            |                        |                 |                        |                |                          |                |              |            |
| Jefferso<br>201 |      | YTD         | 311        | \$78,750               | 1923            | \$96,968               | \$48           | \$90,320                 | \$45           | 93%          | 122        |
| 201             |      | YTD         | 353        | \$78,000               | 1932            | \$100,475              |                | \$93,721                 | \$46           |              | 139        |
| 201             |      | YTD         | 357        | \$84,000               | 1843            | \$99,628               |                | \$94,555                 | \$49           |              | 111        |
|                 |      |             |            |                        |                 |                        |                |                          |                |              |            |
| Lonoke<br>201   | ۱4 ۱ | YTD         | 853        | \$129,000              | 1773            | \$145,603              | \$80           | \$141,166                | \$78           | 97%          | 83         |
| 201             |      | YTD         | 897        | \$125,000              | 1773            | \$149,811              |                | \$145,727                | \$80           |              | 77         |
| 201             |      | YTD         | 952        | \$135,000              | 1820            | \$151,476              | \$81           | \$147,485                | \$79           |              | 72         |
| _               |      |             |            |                        |                 |                        |                |                          |                |              |            |
| Perry<br>201    | 14 \ | YTD         | 25         | \$104,900              | 1719            | \$117,823              | \$69           | \$112,400                | \$66           | 95%          | 122        |
| 201             |      | YTD         | 28         | \$90,950               | 1780            | \$101,119              |                | \$98,494                 | \$55           |              | 86         |
| 201             |      | YTD         | 33         | \$117,500              | 1979            | \$127,485              | \$63           | \$121,705                | \$60           |              | 85         |
|                 |      |             |            |                        |                 |                        |                |                          |                |              |            |
| Polk<br>201     | 14 \ | YTD         | 150        | \$87,750               | 1751            | \$112,628              | \$62           | \$105,586                | \$58           | 94%          | 181        |
| 201             |      | YTD         | 148        | \$85,619               | 1587            | \$111,230              |                | \$103,386                | \$64           |              | 210        |
| 201             |      | YTD         | 167        | \$84,000               | 1655            | \$110,712              | \$68           | \$104,183                | \$64           | 94%          | 210        |
|                 |      |             |            |                        |                 |                        |                |                          |                |              |            |
| Pulaski<br>201  | 14 \ | YTD         | 3985       | \$150,000              | 1997            | \$189,741              | \$89           | \$182,368                | \$85           | 96%          | 73         |
| 201             |      | YTD         | 4267       | \$150,000              | 2000            | \$109,741              |                | \$185,863                | \$87           | 96%          | 72         |
| 201             |      | YTD         | 4515       | \$154,900              | 2025            | \$194,898              | \$89           | \$188,855                | \$86           |              | 63         |
|                 |      |             |            | _                      |                 |                        |                |                          |                |              |            |
| Saline<br>201   | 14 \ | YTD         | 1433       | \$148,000              | 1931            | \$173,814              | \$87           | \$168,551                | \$84           | 97%          | 79         |
| 201             |      | YTD         | 1583       | \$153,000              | 1952            | \$173,614              |                | \$173,505                | \$86           |              | 79         |
| 201             |      | YTD         | 1549       | \$154,500              | 1919            | \$176,538              | \$89           | \$172,254                | \$87           | 98%          | 63         |
|                 |      |             |            | _                      |                 |                        |                |                          |                |              |            |
| Sharp<br>201    | 12 \ | YTD         | 72         | \$53,500               | 1487            | \$86,415               | \$52           | \$77,649                 | \$47           | 90%          | 282        |
| 201             |      | YTD         | 127        | \$55,000               | 1489            | \$86,616               |                | \$77,854                 | \$50           |              | 292        |
| 201             |      | YTD         | 165        | \$58,000               | 1534            | \$89,458               |                | \$84,359                 | \$50           |              | 216        |
|                 |      |             |            | . , _                  |                 | . ,                    |                |                          |                |              |            |
| Van Bur         |      | /TD         | 450        | <u></u>                | 1 170           | ¢00.704                | <b>ው</b>       | <b>004.054</b>           | <b></b>        | 000/         | 400        |
| 201<br>201      |      | YTD<br>YTD  | 152<br>171 | \$70,000<br>\$55,000   | 1479<br>1477    | \$99,724<br>\$93,851   |                | \$91,951<br>\$85,798     | \$58<br>\$53   | 92%<br>  91% | 188<br>168 |
| 201             |      | YTD         | 144        | \$74,950               | 1477            | \$103,220              |                | \$95,925                 | \$62           |              | 143        |
|                 | - '  | -           |            | Ţ,500 <u>[</u>         | 02              | +                      | Ψ0,            | +00,020                  | <del>402</del> | . 5575       | 5          |
| White           |      | /TD         | F70        | <b>#405.000</b>        | 4700            | Φ400 to:               | <b>^-</b>      | <b>#</b> 400 <b>=</b> 00 | Φ=0            | 0=07         |            |
| 201<br>201      |      | YTD<br>VTD  | 579        | \$125,000              | 1783            | \$138,481<br>\$141,130 | \$76<br>  \$76 | \$133,706<br>\$137,006   | \$73<br>\$73   |              | 83         |
| 201             |      | YTD<br>YTD  | 637<br>626 | \$120,000<br>\$119,878 | 1832<br>1848    | \$141,139<br>\$142,700 |                | \$137,006<br>\$138,137   | \$73<br>\$71   | 97%<br>97%   | 94         |
| 201             | 10 1 | טוו         | 020        | ψιισ,0/0[              | 1040            | ψ142,100               | φ/4            | ψ130,131                 | ψ/ Ι           | 3170         | 90         |

| Year &<br>Area   | Time<br>Range   | #<br>Sold | Median<br>Sold \$\$ | Avg Sold<br>Price | Avg List<br>Price | LP\$/Apx<br>SQFT | Avg Sold<br>Price | \$/Apx<br>SQFT | %SP/LP | Avg<br>DOM |  |  |
|--|---|-----------|---------------------|-------------------|-------------------|------------------|-------------------|----------------|--------|------------|--|--|
| Area 163   | rea 163 Hot Springs Village - Fountain Lake School District |           |                     |                   |                   |                  |                   |                |        |            |  |  |
| 2014   | YTD   | 276       | \$201,000           | 2274              | \$229,900         | \$98             | \$220,984         | \$95           | 96%    | 100        |  |  |
| 2015   | YTD   | 271       | \$195,000           | 2319              | \$241,861         | \$100            | \$230,057         | \$96           | 95%    | 110        |  |  |
| 2016   | YTD   | 264       | \$196,000           | 2263              | \$231,547         | \$100            | \$222,034         | \$96           | 96%    | 105        |  |  |
| Area 164 Hot Springs Village - Jessieville School District |   |           |                     |                   |                   |                  |                   |                |        |            |  |  |
| 2014   | YTD   | 188       | \$108,500           | 1798              | \$127,572         | \$70             | \$120,191         | \$66           | 94%    | 128        |  |  |
| 2015   | YTD   | 183       | \$100,000           | 1725              | \$119,350         | \$68             | \$112,781         | \$64           | 94%    | 119        |  |  |
| 2016   | YTD   | 176       | \$116,250           | 1887              | \$136,081         | \$71             | \$130,198         | \$68           | 96%    | 94         |  |  |